



CAPABILITY PROFILE · 2026 EDITION

GLOBAL SOFTWARE ENGINEERING · DIGITAL TRANSFORMATION

# Your Global Software Engineering & Digital Transformation Partner

**From idea to architecture. From development to scale.** We design, build, modernise and support enterprise-grade software for startups, scale-ups and enterprises across four continents.

**6+**

Years in business

**12+**

Countries served

**30+**

Products delivered

**10+**

Industries served

**24×7**

Support coverage

[orbqetechologies.com](https://orbqetechologies.com) · [innopacttechnologies.com](https://innopacttechnologies.com) · [astropill.ai](https://astropill.ai)

ISO 27001 : 2022

ISO 9001 : 2015

ISO 45001 : 2018

CMMI L3

# Orbique in Thirty Seconds

**WHO WE ARE**

A technology consulting and software engineering group headquartered in Noida, India — delivering internationally since 2020.

**WHAT WE BUILD**

Custom software, SaaS products, enterprise applications, mobile apps, AI-enabled features, cloud platforms and modernised legacy systems.

**WHO WE SERVE**

Enterprises, startups and IT companies across the GCC, Asia-Pacific, Europe, the Americas and India — 12+ countries to date.

**WHY TRUST US**

ISO 27001, ISO 9001 and ISO 45001 certified management systems, 30+ delivered products and our own live AI product in production.

**HOW WE ENGAGE**

Fixed scope, time & material, dedicated teams, staff augmentation or build-operate-transfer — starting with a discovery call.

**The numbers behind it**    6+ years · 12+ countries · 30+ products · 10+ industries · 24×7 support

# An Engineering Partner for Global Digital Products

Orbique Technologies is a technology consulting and software engineering company. We design, build, modernise and maintain digital products for organisations that need enterprise-grade engineering without enterprise-scale overhead — from high-performance web platforms to enterprise systems, mobile applications and AI-assisted software.

We work with clients across 10+ industries and 12+ countries as a long-term product partner, not a one-off vendor.

## MISSION

Deliver strategic, state-of-the-art IT solutions for modern enterprises — flexibly, responsively and aligned with long-term growth.

## VISION

Be a leading global provider of software, talent and training — empowering organisations through future-ready technology.

## COMPANY AT A GLANCE

### LEGAL ENTITY

**Orbique Technologies Private Limited**

### INCORPORATED

**February 7, 2020 · CIN U72900UP2020PTC126747**

### DELIVERY CENTRE

**Noida, India · serving 12+ countries**

### GROUP BRANDS

**Orbique · Innopact · PaasWeb · AstroPill**

### CERTIFIED SYSTEMS

**ISO 27001 · ISO 9001 · ISO 45001 · CMMI L3**

### SUPPORT

**24×7 follow-the-sun coverage**

# Eight Reasons Clients Stay

## Engineering Excellence

Modern architecture, maintainable code and disciplined engineering practices — chosen per problem, not per habit.

## Global Delivery

Cross-border delivery across 12+ countries with time-zone aligned collaboration and structured async handover.

## Flexible Engagement

Project outsourcing, dedicated teams, staff augmentation or build-operate-transfer — blended as your needs evolve.

## Agile & Transparent

Two-week sprints, frequent demonstrations and transparent reporting — you see working software every fortnight.

## Security & Quality

Secure SDLC and OWASP-aligned practice, backed by ISO 27001 : 2022 and ISO 9001 : 2015 certified management systems.

## Full Lifecycle Ownership

From requirements and UX through engineering, QA, DevOps and post-production support — one accountable team.

## Scalable Teams

Expand or adjust delivery capacity as project requirements change, without renegotiating the relationship.

## Long-Term Partnership

We operate as an extension of your technology organisation, not a development vendor billing hours.

# One Group, Built for International Delivery

CONSULTING & OWNERSHIP

## Orbique Technologies

Technology consulting, solution architecture and commercial ownership. Your single point of accountability for scope, quality and outcomes.

[orbiquetechnologies.com](https://orbiquetechnologies.com)

ENGINEERING & DELIVERY

## Innopact Technologies

The delivery arm: engineering, design and digital delivery for international clients — build, ship, support and grow.

[innopacttechnologies.com](https://innopacttechnologies.com)

PRODUCT ENGINEERING

## PaasWeb · AstroPill

Our in-house product ventures. Operating our own platforms keeps our engineering honest about what production really costs.

[astropill.ai](https://astropill.ai)

### WHAT THIS STRUCTURE MEANS FOR YOU

#### One contract, one invoice

No coordination overhead across vendors.

#### One quality standard

The same engineering bar across every brand.

#### Consulting plus build

Advisory and delivery under one roof.

#### Product-tested practice

We run our own products on the same stack.

# Global Client Collaboration, India Engineering Advantage

AMERICAS WINDOW

United States · Canada-aligned hours

EMEA & GCC WINDOW

UAE · Saudi Arabia · Bahrain · Oman ·  
United Kingdom · Tanzania

APAC WINDOW

India · Hong Kong · Philippines · Australia

FOLLOW-THE-SUN COVERAGE · STRUCTURED ASYNC HANDOVER BETWEEN REGIONS

12+

Countries served

4

Continents active

11

Countries named in this profile

24×7

Support coverage

Engineering talent

Senior capability across web, mobile, cloud, data and AI.

Scalable capacity

Teams that grow or shrink with your roadmap, not your headcount plan.

Extended dev window

Work continues while your office sleeps — genuine 24×7 progress.

Time-zone flexibility

Teams aligned to your business hours, with overlap guaranteed.

# Two Kinds of Partnership, One Delivery Standard

FOR IT COMPANIES, SOFTWARE FIRMS & DIGITAL AGENCIES

## Extend your engineering capacity without extending your overhead.

We operate as an extension of your engineering organisation — under your process, your tools and, where agreed, your brand.

- Offshore delivery pods
- Dedicated developers
- Staff augmentation
- Specialist technology skills
- White-label development
- Project subcontracting
- QA & DevOps extension
- Overflow capacity

FOR ENTERPRISES, STARTUPS & BUSINESS OWNERS

## From business requirement to production-ready software.

Bring a requirement, an idea or a system that no longer serves you — we handle discovery, design, engineering, launch and support.

- Custom software & SaaS
- Mobile applications
- Cloud migration
- Integrations & automation
- CRM / ERP / portals
- AI-enabled solutions
- Legacy modernisation
- Ongoing maintenance

# What We Build and Run

|                                                                                                                             |                                                                                                                   |                                                                                                                              |                                                                                                                      |
|-----------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------|
| <p><b>Custom Software Development</b></p> <p>Enterprise web applications, SaaS platforms, portals and workflow systems.</p> | <p><b>Product Engineering</b></p> <p>Discovery, MVP, architecture, enhancement and scaling — idea to product.</p> | <p><b>AI &amp; Intelligent Automation</b></p> <p>LLM-enabled features, AI assistants, workflow automation and analytics.</p> | <p><b>Enterprise Applications</b></p> <p>CRM, ERP, HRMS, dashboards and business automation, built to integrate.</p> |
| <p><b>Web Engineering</b></p> <p>Modern frontend, API-driven and progressive web applications.</p>                          | <p><b>Mobile Development</b></p> <p>Native iOS and Android plus cross-platform delivery.</p>                      | <p><b>Cloud &amp; DevOps</b></p> <p>AWS, Azure and GCP architecture, migration, CI/CD, containers, monitoring.</p>           | <p><b>Legacy Modernisation</b></p> <p>Assessment, incremental re-architecture, API enablement and migration.</p>     |
| <p><b>Data &amp; Analytics</b></p> <p>Power BI, dashboards, data integration and reporting.</p>                             | <p><b>Quality Engineering</b></p> <p>Functional, regression, automation, performance and security testing.</p>    | <p><b>Maintenance &amp; Support</b></p> <p>Monitoring, bug fixing, enhancements and 24x7 production support.</p>             | <p><b>Dedicated Teams</b></p> <p>Vetted engineers embedded in your team, tools and cadence.</p>                      |

**ADJACENT SERVICE LINES**

Technology Consulting · Security Services · Digital & Growth · Training & Enablement · Hardware & Infrastructure Supply · Smart City & IoT

# Solution Areas We Build

## Business Applications

- Enterprise CRM
- Marketing CRM platform
- Sales CRM
- HR management system
- Recruitment portal
- Vendor management portal

## Operations & Planning

- Construction / project ERP
- Inventory management
- Logistics management
- Business automation
- Customer support platform
- Insurance portal

## Platforms & Marketplaces

- E-commerce marketplace
- Real estate marketplace
- Travel booking platform
- Healthcare portal
- Learning management
- Enterprise portals

## Data, AI & Integration

- AI-assisted product features
- AI chat platform
- Analytics platform
- Financial dashboard
- Enterprise dashboards
- API integration

Many of these solution types are evidenced by delivered client work in the portfolio later in this profile; the rest represent capability we offer, not claims of completed projects. Project detail available on request.

# AI, Cloud & Modernisation Programs

The three programs clients most often start with — each scoped to deliver value inside the first quarter.

## AI Solutions

Applied AI, embedded in real workflows

- LLM-assisted features in existing products
- Document & workflow automation
- Predictive analytics on operational data
- Conversational and assistive interfaces

Proven on our own AI-assisted platform, AstroPill.

## Cloud Engineering & Migration

From fragile hosting to elastic infrastructure

- Readiness assessment & target architecture
- Phased migration to AWS, Azure or GCP
- Docker & Kubernetes containerisation
- Managed infrastructure with monitoring

Cloud-native architecture is our default for new builds.

## Legacy Modernisation

Unblock the system you can't replace

- Technical-debt and risk assessment
- Incremental re-architecture, no big bang
- API-first integration with existing systems
- Data migration with reconciliation & rollback

Designed to keep production stable throughout.

# From Business Challenge to Measurable Impact

| CAPABILITY           | BUSINESS CHALLENGE                                                  | OUR SOLUTION                                                                   | BUSINESS IMPACT                                                    |
|----------------------|---------------------------------------------------------------------|--------------------------------------------------------------------------------|--------------------------------------------------------------------|
| Custom Software      | Off-the-shelf tools don't fit; internal capacity is the bottleneck. | Purpose-built web and enterprise applications, engineered for maintainability. | Faster time-to-market; a product your team can own and extend.     |
| AI & Data Analytics  | Data exists but decisions are manual, slow and inconsistent.        | ML models, LLM-assisted features and analytics built into daily workflows.     | Reduced manual effort; decisions based on evidence, not instinct.  |
| Cloud Engineering    | Infrastructure cost and reliability both scale badly with growth.   | Cloud architecture, migration and DevOps automation on AWS, Azure or GCP.      | Elastic capacity, controlled run-cost, fewer production incidents. |
| ERP & CRM            | Operations and customer data fragmented across disconnected tools.  | Custom CRM and ERP builds integrated with the systems already in place.        | One operational view; less duplicated effort across teams.         |
| Legacy Modernisation | A critical system still works but blocks every new requirement.     | Incremental re-architecture and API-first integration — no risky rewrite.      | New features ship again, at lower long-term maintenance cost.      |

Impact statements describe the outcomes these capabilities are designed to produce. Client-specific results are agreed as measurable success criteria at kick-off.

# A Modern Stack, Chosen Per Problem

We standardise on proven, well-supported technologies — so your product stays hireable-for and maintainable long after launch.

|                |         |             |                 |           |             |       |
|----------------|---------|-------------|-----------------|-----------|-------------|-------|
| Frontend       | React   | Angular     | Vue             | Next.js   | TypeScript  |       |
| Backend        | Node.js | .NET        | Java            | Python    | PHP         |       |
| Mobile         | Swift   | Kotlin      | React Native    | Flutter   |             |       |
| Cloud & DevOps | AWS     | Azure       | GCP             | Docker    | Kubernetes  | CI/CD |
| Data & AI      | Python  | TensorFlow  | LLM integration | Power BI  | SQL / NoSQL |       |
| Commerce & CMS | Shopify | WooCommerce | Magento         | WordPress |             |       |

**Cloud native** — containerised, portable

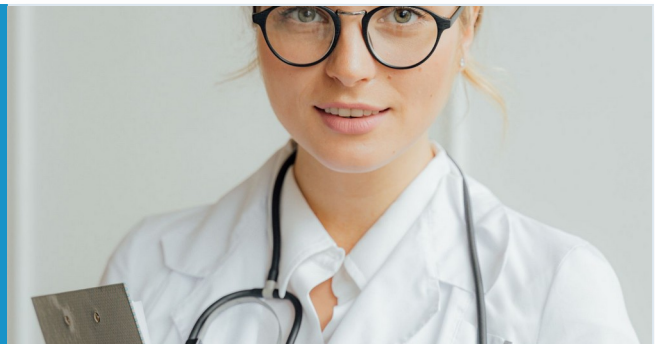
**Secure** — OWASP-based testing

**Scalable** — designed in from day one

**Maintainable** — review, tests, docs as standard

# Industry Experience That Shows in the Portfolio

Every sector below is represented by delivered client work in this profile.



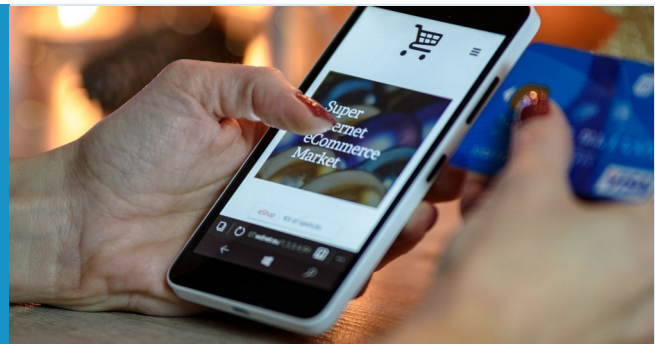
**Healthcare**

Health portals · clinical platforms



**Real Estate**

Marketplaces · property portals



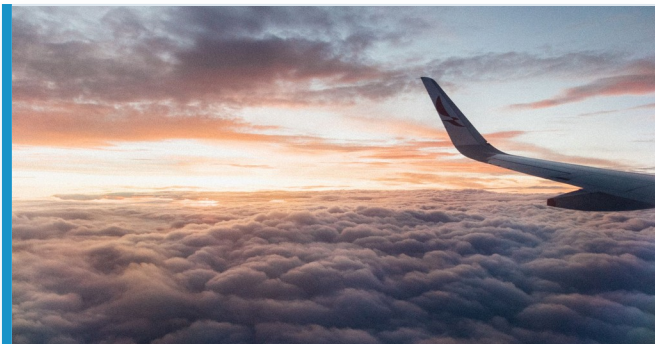
**E-Commerce & Retail**

Marketplaces · online stores



**Logistics**

Logistics & fleet platforms



**Travel**

Booking platforms



**Education**

Learning platforms · LMS



**B2B Services**

B2B platforms · portals



**Public Sector**

Institutional portals



**Fashion & Lifestyle**

Commerce & digital platforms



**Enterprise Software**

CRM · ERP · dashboards

# Your Extended Engineering Team



**Add the skills you need. Scale when required. Maintain visibility and ownership.**

# Five Ways to Work With Us

**Fixed Scope / Fixed Price**  
  
**BEST FOR**  
Clearly defined requirements and deliverables.  
  
**FLEXIBILITY**  
Changes managed through formal change control.  
  
**YOUR INVOLVEMENT**  
Milestone reviews and sign-offs.  
  
  
  
**TYPICAL SCENARIO**  
A well-specified MVP or portal build.

**Time & Material**  
  
**BEST FOR**  
Requirements that evolve during development.  
  
**FLEXIBILITY**  
High — reprioritise the backlog each sprint.  
  
**YOUR INVOLVEMENT**  
Sprint planning and reviews.  
  
  
  
**TYPICAL SCENARIO**  
Product discovery and iterative builds.

**MOST REQUESTED**  
**Dedicated Development Team**  
  
**BEST FOR**  
Long-term products and evolving roadmaps.  
  
**FLEXIBILITY**  
Scale the pod up or down as demand changes.  
  
**YOUR INVOLVEMENT**  
Daily stand-ups, demos, shared roadmap.  
  
  
  
**TYPICAL SCENARIO**  
A ring-fenced offshore delivery centre.

**Staff Augmentation**  
  
**BEST FOR**  
Adding specialists to your existing team fast.  
  
**FLEXIBILITY**  
Per-engineer, monthly — extend or release.  
  
**YOUR INVOLVEMENT**  
You manage the work inside your process.  
  
  
  
**TYPICAL SCENARIO**  
Senior .NET / Angular / cloud capacity.

**Build-Operate-Transfer**  
  
**BEST FOR**  
Establishing your own offshore capability.  
  
**FLEXIBILITY**  
We build and run the team; you take it over.  
  
**YOUR INVOLVEMENT**  
Governance now, ownership at transfer.  
  
  
  
**TYPICAL SCENARIO**  
A future in-house India engineering centre.

Models can be blended as an engagement matures. Commercial terms are proposed in writing after discovery — no published rate cards, no hidden costs.

# From Discovery to Continuous Improvement

01

## Discover

Business objectives, users and technical landscape.

02

## Define

Scope, requirements, architecture and delivery roadmap.

03

## Design

UX/UI, prototypes and solution design, reviewed with you.

04

## Develop

Iterative engineering through Agile sprints, code review on every change.

05

## Test

Functional, integration, regression, performance and security validation.

06

## Deploy

Controlled release through CI/CD, with rollback ready.

07

## Support

Monitoring, incident resolution and enhancement.

08

## Optimise

Performance, scalability and continuous improvement.

# How We Run Your Project



Two-week sprints. A completed, demonstrable increment of working software at the end of every sprint — progress is never a matter of trust alone

## HOW YOU STAY INFORMED

- Weekly written progress reports
- Sprint reviews with live demonstrations
- Slack or Microsoft Teams channel access
- Shared dashboard, backlog and burndown
- Risk register and milestone reporting

## QUALITY & RELEASE GOVERNANCE

- Backlog transparency and issue tracking
- Definition-of-done quality gates
- Documentation maintained per release
- UAT against agreed acceptance criteria
- Release sign-off before production

We work inside your existing tooling — Jira, Azure DevOps, ClickUp, GitHub, Slack, Teams — rather than asking your team to learn ours.

# Delivery Governance & Client Success

## Single Point of Accountability

One delivery manager owns scope, quality, reporting and commercial follow-through for your engagement — one name, one number.

## Structured Reporting

Weekly written status, sprint burndown, milestone tracking and a maintained risk register.

## Defined Escalation Path

Named contacts at delivery, account and director level, with agreed response expectations.

## Milestone Sign-Off

Each phase transition requires your written acceptance before work proceeds.

## Quarterly Business Review

Roadmap, capacity, budget and satisfaction reviewed against the plan every quarter.

## Client Success Ownership

A relationship owner separate from day-to-day delivery, focused on long-term fit.

# The Disciplines Behind Predictable Releases

## QA & TESTING

- Test planning with requirement traceability
- Manual and automated functional testing
- Regression testing on every release
- Performance and load testing
- Security testing on an OWASP basis
- User acceptance testing with your team

## DEVOPS & DEPLOYMENT

- CI/CD pipelines for every environment
- Git workflow with mandatory code review
- Version control and release tagging
- Separate staging and production environments
- Containerised deployment — Docker & Kubernetes
- Monitoring, logging, alerting and rollback

**Quality is certified, not asserted.** Our quality management system is certified to ISO 9001 : 2015 (Certificate 23RN09IF, Royal Impact Certification Ltd.) for custom software development, product development, production support and IT manpower sourcing.

# Security Built Into Delivery

**Secure SDLC**

Security requirements from design to deployment.

**OWASP-aligned practice**

Testing against recognised vulnerability classes.

**Role-based access**

Least-privilege access per environment and role.

**Code review**

Mandatory review on every change before merge.

**Environment segregation**

Per-client separation of environments and data.

**Secrets management**

Credentials controlled, never in source code.

**Vulnerability management**

Dependency review and patch discipline.

**Backup & recovery**

Defined backup, restore and rollback procedures.

**Audit logging**

Traceability of access and change in production.

**Controlled production access**

Named, approved access to live systems only.

**Data privacy awareness**

Privacy-aware handling of client and user data.

**NDA on every engagement**

Confidentiality from the first conversation.

**ISO 27001 : 2022** Our information security management system is independently certified (Certificate 23RN12GX)

# Certified for Quality, Security, Safety & Learning Services

ISO  
27001

**ISO/IEC 27001 : 2022**  
**Information Security Management**  
  
A structured, audited approach to information-security risk, controls and protection of client information.

Certificate No. 23RN12GX

ISO  
9001

**ISO 9001 : 2015**  
**Quality Management**  
  
Disciplined quality-management processes focused on consistent delivery and continual improvement.

Certificate No. 23RN09IF

ISO  
45001

**ISO 45001 : 2018**  
**Occupational Health & Safety**  
  
A systematic approach to occupational health, safety and workplace risk management.

Certificate No. 24RN01CK

ISO  
29993

**ISO 29993 : 2017**  
**Learning Services**  
  
Certified learning services outside formal education — covering our training and enablement practice.

Certificate No. RSBV-2411-8015

Certified for the scope of custom software development, product development, production support and IT manpower sourcing. CMMI Maturity Level 3 and further accreditations appear in the appendix. Certificates available for verification on request.

ORBIQ TECHNOLOGIES · CAPABILITY PROFILE 2026

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# International Client Portfolio

| MIDDLE EAST & GCC                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 9 engagements | ASIA-PACIFIC                                                                                                                                                                                                                                                                                                                                                                                      | 5 engagements |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|
| <ul style="list-style-type: none"><li>• <b>Aqaraats</b>Real Estate · UAE · Property marketplace</li><li>• <b>Right Health</b>Healthcare · UAE · Health portal</li><li>• <b>The Mango DXB</b>Lifestyle · UAE · Digital platform</li><li>• <b>Bizlinks</b>B2B Services · UAE · B2B platform</li><li>• <b>Edamah</b>Real Estate · Bahrain · Property portal</li><li>• <b>Il Mercato</b>Retail · Bahrain · Retail commerce</li><li>• <b>Sama Travel</b>Travel · Oman · Booking platform</li><li>• <b>Asala Al Khaleej</b>Entertainment · Saudi Arabia · Digital platform</li><li>• <b>DQGA</b>Public Sector · Saudi Arabia · Institutional portal</li></ul> |               | <ul style="list-style-type: none"><li>• <b>HK Sports Clinic</b>Healthcare · Hong Kong · Clinical portal</li><li>• <b>Amwood HK</b>Materials · Hong Kong · Corporate platform</li><li>• <b>RS Fashions</b>Fashion · Hong Kong · Commerce platform</li><li>• <b>Mondiale</b>Logistics · Philippines · Logistics platform</li><li>• <b>Magic Rugs</b>E-Commerce · Australia · Online store</li></ul> |               |
| EUROPE, AMERICAS & AFRICA                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |               | 4 engagements                                                                                                                                                                                                                                                                                                                                                                                     |               |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |               | <ul style="list-style-type: none"><li>• <b>Oxford Training</b>Education · United Kingdom · Learning platform</li><li>• <b>HerbsPro</b>E-Commerce · United States · Marketplace</li><li>• <b>Lokopipo</b>Lifestyle · Tanzania · Digital platform</li><li>• <b>Edge Group LLC</b>United States · CRM · Contract Management · Slidecast</li></ul>                                                    |               |

Additional engagements delivered in India and for globally distributed clients include AstroPill, Jigyasa Holidays, Mallats, Dgfarest, Rooted HR, All Star Football, Afins Online, Dalawah, Yeager Mobility, Solitaire Ace and Mi Talent. Named references and detailed case studies are available on request under NDA.

# AstroPill — Idea to Live AI Product

Our in-house venture: an AI-assisted consumer platform, designed, built, launched and operated end to end by Orbique. Live at [astropill.ai](https://astropill.ai).

**CHALLENGE**

Launch a consumer product into a crowded market — engaging UX, personalised content and a platform that scales with demand.

**APPROACH**

Two-week agile sprints — plan, design, develop, test, deploy, review — the same cycle we run for client engagements.

**SOLUTION**

A cross-platform application with AI-assisted readings, a decoupled content engine and a cloud-native backend.

**TECHNOLOGY**

Cloud-hosted services; AI-assisted output and editorial content scale independently of the client application.

**OUTCOME**

A live, branded product at [astropill.ai](https://astropill.ai) — zero to a shipping, scalable platform, wholly owned and operated by Orbique.

**BUSINESS VALUE**

We carry product-owner risk ourselves, not just delivery risk — architectural shortcuts would show up in our own run-cost.

**Why this matters to you:** our AI and cloud practice is proven on a product we operate in production. Client-facing case studies with named references and quantified results are available on request under NDA.

# A Delivery Partner Behind Your Growth

## Overflow Development

Take on projects when your internal teams reach capacity — without turning work away.

## Specialist Skills

Technology expertise your team is missing — AI, cloud, mobile, data or QA.

## White-Label Delivery

Delivery under partner-defined commercial arrangements where appropriate — your client, your brand.

## Dedicated Offshore Pod

A stable, ring-fenced extension of your engineering organisation, inside your tools and repositories.

## Project Rescue & Acceleration

Support for delayed or technically constrained projects — assessment first, then a recovery plan.

## QA & DevOps Extension

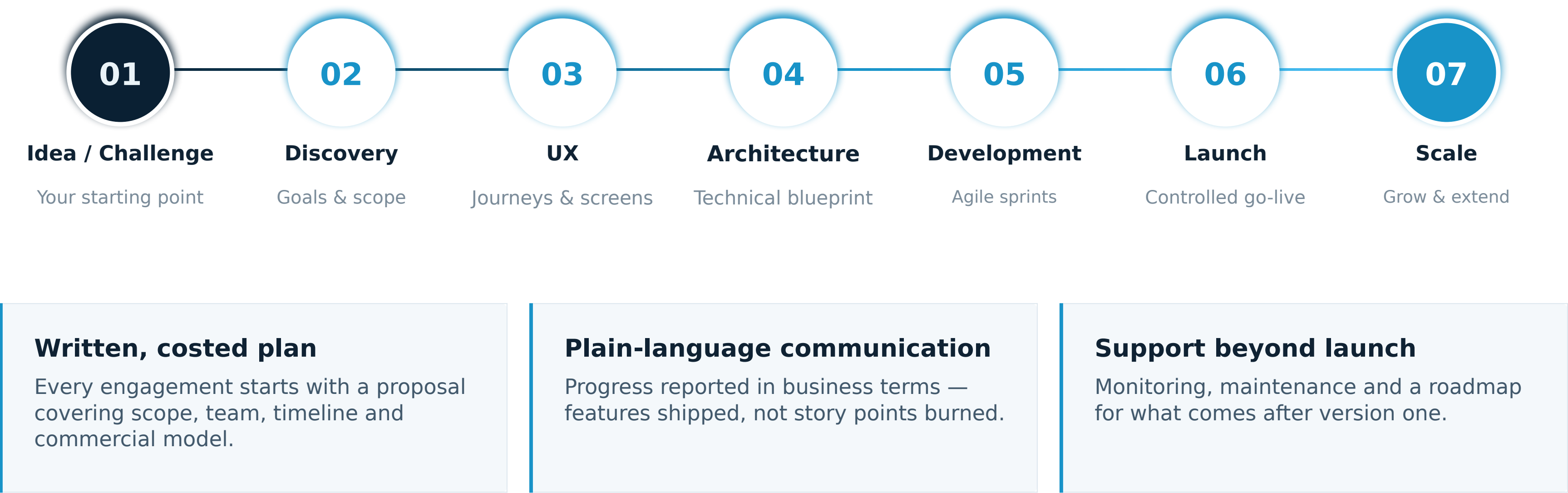
Strengthen delivery without building every function in-house.

**Have more opportunities than delivery capacity?**

**Let's build together →**

# Have a Software Idea or Business Problem?

You don't need a complete technical specification before talking to us. Bring the business problem — discovery, scoping and architecture are what we do first.



# Talk to Us When...

Your internal engineering team is overloaded.

You need an offshore development partner you can audit.

A legacy application is limiting growth.

You need additional .NET / Angular / cloud engineering capacity.

You need ongoing software maintenance and enhancement.

You need to accelerate a product roadmap.

You have an idea but need a technology team to build it.

You need to integrate AI into an existing product.

You need to modernise or migrate an existing platform.

You need a development partner, not individual freelancers.

If any of these sound familiar, a thirty-minute discovery call will tell you whether we're the right fit — and cost you nothing either way.

# From First Conversation to First Sprint

**01**

## Discovery Call

Understand goals, challenges and priorities.

**02**

## Requirement Workshop

Clarify scope, users, integrations and constraints.

**03**

## Solution & Estimate

Architecture approach, team, timeline and commercial model — in writing.

**04**

## Project Kick-Off

Team onboarding, environments, backlog and governance.

**05**

## First Sprint

Visible progress — working software from the first fortnight.

Have a requirement? Let's discuss it. [puneetkumar@orbiquetechologies.com](mailto:puneetkumar@orbiquetechologies.com) · [puneetkumar@orbiquetechologies.in](mailto:puneetkumar@orbiquetechologies.in) · +91 99101 80025

# Clear Terms, Protected IP, No Surprises

## COMMERCIAL PRINCIPLES

- Transparent, written estimation
- Milestone-based delivery where applicable
- Defined scope and formal change management
- Regular reporting against plan and budget
- No hidden resource substitutions
- Documented deliverables at every milestone

## IP & CONFIDENTIALITY

- NDA support from the first conversation
- Source-code ownership defined in the contract
- IP assignment agreed in writing before kick-off
- Per-client environment and data segregation
- Confidentiality obligations on every team member
- Structured handover — code, docs, credentials

Ownership, licensing and warranty terms are defined in the engagement agreement and agreed in writing before work begins.

# Questions Clients Ask Before Engaging

## Can you work with our existing engineering team?

Yes — augmentation and shared-team delivery are standard modes; we work inside your process and tools.

## Can you take over an existing codebase?

Yes — we begin with a technical assessment, then agree a stabilisation and enhancement plan.

## Can you build an entire product?

Yes — discovery, UX, architecture, engineering, QA, launch and support, end to end.

## How do you handle time-zone differences?

Teams align to your business hours with structured async handover — Americas, EMEA/GCC and APAC windows.

## Can the team scale during the project?

Yes — pods expand or reduce with the roadmap; that flexibility is the point of the model.

## Can we start with a small pilot?

Yes. A scoped pilot or discovery sprint is a common first step before a larger commitment.

## Can you provide individual developers?

Yes, through staff augmentation — pre-vetted engineers on a monthly, per-engineer basis.

## How do you protect our IP?

NDAs on every engagement, IP assignment in the contract, and per-client environment segregation.

## Who owns the source code?

Ownership is defined in the engagement agreement — agreed in writing before kick-off.

## What happens after launch?

Tiered support with defined response times, proactive monitoring and quarterly roadmap reviews.

# A Message from Our Director



**Puneet Kumar**  
**Director & Co-Founder**

puneetkumar@orbiqetechnologies.co  
m  
puneetkumar@orbiqetechnologies.in  
linkedin.com/company/orbiqe-  
technologies-pvt-ltd

“

**Every business deserves access to world-class technology — delivered with the care, clarity and accountability of a true partner.**

Over six years we grew from a lean startup into a multi-brand technology group serving 12+ countries and shipping 30+ digital products. Most of those relationships began with a client taking a considered decision to work with an offshore engineering partner.

Our job is to make that decision easy to justify: **transparent delivery, working software every sprint**, and a team that understands your business as well as your backlog.”

# Additional Credentials & Accreditations



## CMMI Maturity Level 3

Assessed in accordance with the Standard CMMI Appraisal Method for Process Improvement v2.0, for custom software development, product development, production support and IT manpower sourcing.

Certificate UQ-2023092823 · UK Certification & Inspection Ltd.



## Startup India & MSME Recognition

Recognised as a startup by DPIIT, Government of India (Certificate DIPP86427, valid to Feb 2030), in IT Services / Application Development. Registered MSME (Udyog Aadhaar UP28D0038255).

Government of India · Ministry of Commerce & Industry

## PUBLIC-SECTOR & INSTITUTIONAL EMPANELMENTS (INDIA)



TCIL



NICSI



Shreetron India



ITI Limited



NSDC



Skill India



UPDESCO



MSME



HPSEDC



Bihar SDM

Included as supporting evidence of independent vetting in our home market — not as the primary value proposition for international clients. ISO 29993 : 2017 (learning services) additionally covers our training practice.



LET'S TALK ABOUT YOUR ROADMAP

# Let's Build What Comes Next.

Whether you need a complete software product, additional engineering capacity, AI integration or a long-term offshore development partner — it starts with a conversation.

**Schedule a Discovery Call →**

## CONTACT

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